

Sage ACT! 2011

Sage ACT! Product Comparison Chart

Choose the solution that best fits your business needs.



Features	ACT! (v7) by Sage 2005	ACT! (v8) by Sage 2006	ACT! (v9) by Sage 2007	ACT! (v10) by Sage 2008	ACT! (v11) by Sage 2009	ACT! (v12) by Sage 2010	Sage ACT! 2011
More than 10 users and ability to set up teams	✓	✓	✓	✓	✓	✓	✓
Multi-select Values and Customisable Drop-downs	✓	✓	✓	✓	✓	✓	✓
Opportunity Date Fields			✓	✓	✓	✓	✓
Attach Documents to Activities, Notes, and History	✓	✓	✓	✓	✓	✓	✓
Groups with Dynamic Group Membership	✓	✓	✓	✓	✓	✓	✓
Group Scheduling including resources for meetings	✓	✓	✓	✓	✓	✓	✓
Company Records with Contacts Linked to Companies	✓	✓	✓	✓	✓	✓	✓
Five Calendar Views, including Daily, Weekly, and Monthly	✓	✓	✓	✓	✓	✓	✓
Sales Opportunity Features, including the Opportunity List View, Instant Quotes, Sample Sales Processes, and a Graphical Sales Pipeline	✓	✓	✓	✓	✓	✓	✓
Preformatted Reports	✓	✓	✓	✓	✓	✓	✓
Export to Excel®	✓	✓	✓	✓	✓	✓	✓
Query-based Sync	✓	✓	✓	✓	✓	✓	✓
Customisable Opportunity Field Names and Types		✓	✓	✓	✓	✓	✓
Citrix® and Terminal Services		✓	✓	✓	✓	✓	✓
Automatic Database Backup and Sync		✓	✓	✓	✓	✓	✓

Shaded areas are for Sage ACT! Premium features



Features	ACT! (v7) by Sage 2005	ACT! (v8) by Sage 2006	ACT! (v9) by Sage 2007	ACT! (v10) by Sage 2008	ACT! (v11) by Sage 2009	ACT! (v12) by Sage 2010	Sage ACT! 2011
ACT! Scheduler and Automatic back up and sync					✓	✓	✓
Specify Linked Contact and Company Fields			✓	✓	✓	✓	✓
Last Email Field			✓	✓	✓	✓	✓
Group and Company field Security				✓	✓	✓	✓
Security Features, including Field-level Security and the Ability to Secure Notes, History, and Opportunities en Masse			✓	✓	✓	✓	✓
ACT! Premium for Web		✓	✓	✓	✓	✓	✓
Graphical Activity, Opportunity, and Admin Dashboards				✓	✓	✓	✓
ACT! Premium Dashboard with Team View				✓	✓	✓	✓
Group and Company Features, including Duplicate Checking and Advanced Queries				✓	✓	✓	✓
Related Contacts					✓	✓	✓
Microsoft® Outlook® Email Integration					✓	✓	✓
Outlook Rules					✓	✓	✓
Social Media Integration						✓	✓
Sage E-marketing for ACT! *						✓	✓
ACT! Mobile Live *						✓	✓

* Requires additional subscription.





Features	ACT! (v7) by Sage 2005	ACT! (v8) by Sage 2006	ACT! (v9) by Sage 2007	ACT! (v10) by Sage 2008	ACT! (v11) by Sage 2009	ACT! (v12) by Sage 2010	Sage ACT! 2011
Customisable Opportunities						✓	✓
New Reports View						✓	✓
New welcome page and simplified Navigation						✓	✓
Smart Tasks							✓
Professionally Designed Email Marketing Templates that Complement Smart Tasks							✓
Sage Business Info Services for ACT!							✓
ACT Mobile Live							✓
Sage ACT! and Outlook Contact Sync							✓
Sage ACT! and Outlook Calendar Sync							✓
Sage ACT! and Outlook Contact and Calendar Sync in Sage ACT! Premium (access via web)							✓
Direct Import from Excel							✓
Re-designed Welcome Page with Featured Videos							✓
Security that Prevents Sensitive Email History from Attaching to Sage ACT! User Records							✓



1st Floor Waterways Building,
Bayleys Lane, Tipton,
West Midlands, DY4 0HB

Tel: 0121 557 2300 Fax: 0121 520 2229
Email: info@centurysoftware.co.uk
Website: www.centurysoftware.co.uk



Sage (UK) Limited
North Park
Newcastle upon Tyne
NE13 9AA

Tel 0191 294 3000
Fax 0845 245 0297
www.sage.co.uk

© Sage (UK) Limited 2010
08/10 03222MT

